



Primacy Strategy Group (PSG) is seeking a D.C.-based qualified Senior Lobbyist in our Washington, D.C. office to help lead our efforts and drive company growth.

PSG operates at the intersection of government, business, and communications. [Primacy Strategy Group](#) is a 50/50 joint-venture between [Lockridge Grindal Nauen P.L.L.P.](#) (LGN), a Minnesota-based law firm with state and federal lobbying teams, and [Synergetic Endeavors](#) (SE), a St. Paul-based consulting firm specializing in grassroots advocacy, public relations, coalition building and association management. This dynamic partnership combines the talents of the two firms providing clients with a comprehensive suite of services throughout the United States and in Washington, D.C. Primacy Strategy Group is proud to represent a wide range of local governments, corporations, small businesses, and non-profits in Washington, D.C. We are an entrepreneurial and dynamic work place that operates at a fast pace on varied and complex client issues.

The Senior Lobbyist will be responsible for developing, leading and implementing government relations and lobbying strategies for our clients. The individual will act as the primary contact between clients, Congress and the Administration. A successful candidate will assist firm leadership in driving business development strategies, vision and direction of the firm.

Qualifications:

- Bachelor's degree in Political Science, or related area of study
 - At least 10 years experience in managing or leading government affairs and legislative initiatives at the federal level.
 - Deep knowledge of Capitol Hill required
 - Committee, appropriations and budget, or agency experience is a strong plus.
 - Deep background in domestic policy issues that are a current or near-future focus for Congress and the Administration such as transportation, labor, health care, or energy is preferred.
 - Ability to travel as well as an enthusiasm to attend events outside traditional working hours.
 - Relationships with and knowledge of elected officials and key policymakers in Washington, D.C.
 - Strong working knowledge of the political and regulatory landscapes in Washington, D.C.
 - Deep understanding of the political process with the ability to persuade and influence internal/external stakeholders with multiple and diverse interests.
 - Ability to become established as a trusted advisor to senior leadership.
 - Strong business development networks.
 - Ability to participate in developing nuanced proposals and prospecting of new clients.
 - Demonstrated ability to build and maintain relationships with both internal and external stakeholders, including executives and within large coalitions.
 - Candidates with existing clients and/or the ability to generate new business will be prioritized.
- Full-time, Equal Employment Opportunity
 - Opportunities for growth and expanded responsibility
 - Salary commensurate with experience

Please send resume and cover letters to Careers@PrimacySG.com. Applications accepted until position is filled.

primacysg.com